



PHILIPS

IGT Systems

Diamond Select

Brighten the way ahead – in Image Guided Therapy

The Diamond Select program offers a cost-effective way to harness the full potential of previously-released flat detector systems. Philips delivers a like-new customer experience, with access to the same suite of advanced interventional tools available on new systems.

As part of the Diamond Select process, existing systems undergo a comprehensive process including software upgrades, parts replacement, testing and surface restoration. Each system

is equipped with a brand-new x-ray tube, and is cleaned, disinfected, surface-smoothed and professionally repainted. Durable system geometry is put through extensive functional testing to ensure performance in line with OEM specifications. And for greater peace of mind, systems come with the same 1-year system warranty and bundled Clinical Education offered with new systems.

Confidence comes from within

The Diamond Select program strikes a balance between performance and return on investment. It combines robust business and clinical performance with high quality and attractive pricing.

Philips imaging systems have a reputation for quality and long-term value. Our high-performance equipment features impactful technological innovations that support the delivery of exceptional patient care. This tried-and-trusted technology forms the basis of our Diamond Select program, which provides a like-new customer experience at significant savings.

Philips refurbishment process:



Step 1 - Stringent selection

Philips identifies and selects prime systems by evaluating the equipment's age, condition, and service history.



Step 2 - Skilled de-installation and transport

Experienced technicians perform proper de-installation and specialized transport, so that the system arrives at our Philips facility in good condition.



Step 3 - Expert refurbishing

Highly qualified engineers carry out a full system inspection, register and inventory components, and begin the refurbishment process.

- Components are checked on quality and performance.
- Obsolete or defective parts are replaced.
- Latest software releases and field updates are installed.
- System is configured to the customer's specifications.
- System is professionally cleaned and painted to look like new.
- Full performance and image quality checks are performed according to original specifications.



Step 4 - Effective installation

Qualified engineers install, calibrate, and test the system, holding to the same high standards as with any new piece of equipment.



Step 5 - Full warranty and support

As with all new systems, Diamond Select systems come with Philips warranty, applications training, attractive financing options, and the support of Philips' worldwide customer service.

Rightfit: tailored, flexible service agreements

Our service agreements are designed from the ground up to flexibly match your requirements, both now and in the future.

We take the time to understand your needs and offer a service agreement and coverage options to best meet your mission, your vision, and your challenges.

Regardless of which RightFit Service Agreement aligns with your business needs, it will be the right fit for you.

Diverse flexible service options

- ✓ Uptime guarantees
- ✓ Flexible on-site labor coverage hours
- ✓ On-site labor response options
- ✓ Technical remote support
- ✓ In-house support programs
- ✓ Extended hours for PMs
- ✓ Maintenance services
- ✓ Time and materials
- ✓ Expedited parts delivery
- ✓ Parts loyalty purchase programs
- ✓ Training and education
- ✓ Upgrade of Equipment
- ✓ Discounts on Life Solutions products
- ✓ Consulting
- ✓ Flexibility to transition your service coverage from full-service to in-house without any penalties



Philips Medical Capital

Philips' unique combination of equipment, service and financing solutions meets your needs for clinical, business and partnership excellence. It's simple, it's One Philips.

Clinical Excellence:

- Afford the solutions that allow you to deliver quality patient care.
- Protect against technology obsolescence with flexible upgrade paths that will attract and retain professionals and draw patients to your facility.

Partnership Excellence:

- A partner that listens to you, understands you and is committed to working with you – now and into the future.

Business Excellence:

- Maximize cash flow and return on investment
- Evaluate competing capital projects
- Manage balance sheet concerns
- Preserve lines of credit
- Accommodate budget cycles
- Match payments with revenues
- Plan for growth
- Understand reimbursement trends.

Circular economy for a sustainable planet

Philips strives to improve people's lives and make the world healthier and more sustainable through innovation. The Diamond Select program is an excellent example, offering completely refurbished systems that help to enable quality care for a larger population.

Most Diamond Select systems contain between 30%-100% recycled or refurbished components by weight and reduce the emission of CO₂ during manufacturing.



Count on us as your patients count on you

The value of a Philips IGT system extends far beyond technology. With every Diamond Select system, you get access to our award-winning service organization, competitive financing, and educational tools that help you get the most out of your system.*

Understanding your needs, designed for you

Our flexible RightFit Service Agreements, education offerings, and innovative financing solutions can be adapted to meet your needs and strategic priorities.

* Optional. Not all services available in all geographies; contact your Philips representative for more information. May require service contract.

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